

ADVANTAGES TO OUT-SOURCING YOUR BILLING

The largest expense to a medical practice, or any business, is full-time employees. By outsourcing, you save the cost of payroll, taxes, workman's comp payments, vacation time, sick time, and avoid staff turnover. By outsourcing, you entrust your billing to an expert, who can focus their efforts solely on your claims and reimbursement.

As much as one to two hours per day are spent by providers in supervising the processing of claims when billing is done in the office. This time could be spent seeing more patients, and enlarging your practice. Without the extra work of billing from your office, your staff will have extra time to become more efficient, so that the day runs more smoothly for you, your staff, and your patients.

The rising costs of hardware, software, clearinghouse fees, postage, supplies, and certainly utilities are all eliminated by outsourcing. This can add up to quite a savings of cost and time.

By putting billing in the hands of an off-site professional billing service, your staff will not have to take valuable time explaining balances to your patients. Put simply, outsourcing controls your cost and operating expenses, and increases your profitability.

WHY DONNELLY BENEFIT CONSULTANTS?

DBC has been in business in the Lehigh Valley for more than 18 years. The owner, Lori Donnelly, has more than 23 years of claims experience. Her work as a patient advocate and medical biller has provided her with the business expertise gained only through experience. Lori is the Billing, Coding, and Medisoft instructor for Bethlehem Area Vo-Tech's Adult Education center. It is clear that she not only knows billing & coding, but stays current on changes in the industry. Her knowledge of claims has been sought by national companies for business support and training, and by authors of claims processing training manuals.

DBC has a 'small business' attitude of courteous and efficient service, which you and your patients will come to appreciate, with the 'big business' ability to use technological resources to best get the job done. As a small, local billing center, DBC offers customer service which is unparalleled by large, automated billing services. Customer service is our number one goal. We treat you, your staff, and your patients with the respect they deserve, and we accomplish this in a professional office atmosphere.

This combination of experience, professionalism, flexibility, knowledge, and courtesy is why Donnelly Benefit Consultants IS the answer to your billing needs.

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